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Robert
Amdt

CERTIFICATE OF HAND DELIVERY

I hereby certify that this correspondence is being hand filed with the United States Patent and Trademark Office in Washington, D.C. on April 8, 2002.

Melissa Garton
Melissa Garton

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

In the application of:

Michael DIEHL

Serial No.: 10/038,876

Filing Date: January 8, 2002

For: METHOD OF DEVELOPING A
PRODUCT WHILE CONSIDERING
QUALITY FEATURES OF THE
PRODUCT (AS AMENDED)

Examiner: Not yet assigned

Group Art Unit: Not yet assigned

PRELIMINARY AMENDMENT

BOX PCT

Commissioner for Patents
Washington, D.C. 20231

Sir:

Prior to examination on the merits, please amend this application as follows:

In the Specification:

Please replace the Title with the following rewritten Title as follows:

METHOD OF DEVELOPING A PRODUCT WHILE CONSIDERING QUALITY FEATURES
OF THE PRODUCT

In the Claims:

What is claimed is:

1. (Amended) A method of developing a product, comprising:
establishing characteristic sales values which relate at least to the intended sales region
for the product to be developed;